# **FARMERS MARKET METRICS PROJECT**

2016 SEASON - 11 MINNEAPOLIS FARMERS MARKETS

MARCH 30, 2017 UNIVERSITY OF MINNESOTA HIKARU PETERSON & JOSEPH NOWAK



## **VENDOR DATA**

Number of unique vendors participating during the 2016 season Pre-season Post-season Both Total	147 59 23 183			
Number of vendors who farmed (indicated 2015 acreage > 0)	75	(41.0%)		
Total agree encreted in 2015	Average 60.1	Median 10	Min 0.5	Max
Total acres operated in 2015 Years of farming experience	17.7	10	0.5	1,250 50
% of household income from farm/ranch operation	39.0%	26-50%	1-25%	100%
% primary business decision-maker has another occupation	56.1%	(n = 164)		
% vendors for whom farmers market business is primary occupation	38.6%	(n = 101)		
% business that is owned and operated by women	75.3%	(n = 158)		
Ethnic/cultural background (n = 171)				
White	120	(70.2%)		
Asian or Asian American	31	(18.1%)		
Black or African American	8	(4.7%)		
Hispanic or Latino, Puerto Rican	5	(2.9%)		
American Indian or Alaska Native	5	(2.9%)		
	Average	Median	Min	Max
Number of farmers markets each vendor sold/planned to sell	2.0	2	1	7
Total number of farmers markets mentioned	54			
In Minneapolis	20	(37.0%)		
Within Twin Cities Metro counties	39	(72.2%)		
Number of vendors who only sold at farmers markets Number of vendors who indicated other sales channels	55	(30.1%)		
CSA	28	(15.3%)		
Farmstand/store	47	(25.7%)		
Wholesale	67	(36.6%)		
Co-ops	34	(18.6%)		
Grocery stores	15	(8.2%)		
Restaurant and/or Businesses	68	(37.2%)		
Other	8	(4.4%)		
Number of people that worked for the farmers market business	Average	Median	Min	Max
Year-round	3.3	2	1	20
Year-round or seasonal	5.1	4	0.5	37
Sales at farmers markets in 2016 (n = 46)				
	Average	Median	Min	Max
	\$25,652	\$12,500	\$0- 4,999	\$100,000+

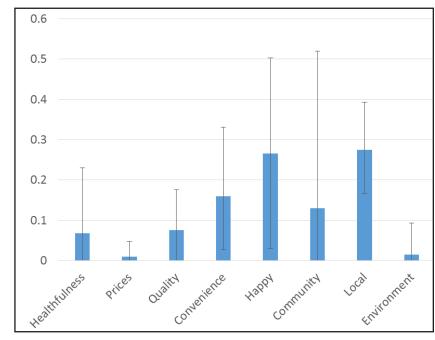
#### **CUSTOMER DATA**

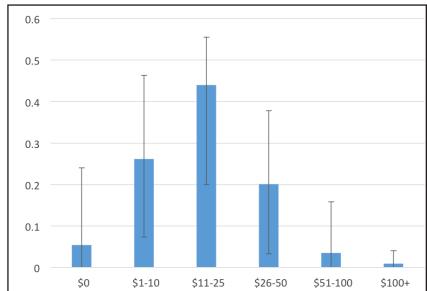
2,902 visitors on 23 market dates at 11 markets in Minneapolis

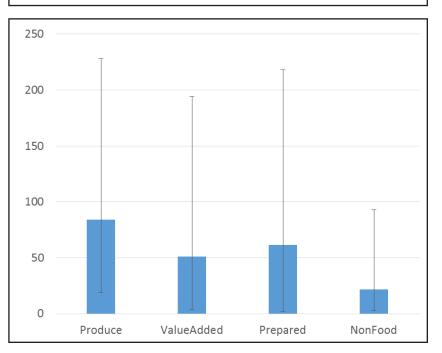
#### **VISIT MOTIVATION**

"What is one most important reason you are here today?

Average response % with max and min ranges across 11 markets







### **MONEY SPENT**

"How much money did you (or will you) spend here at the farmers market today?"

Average response % with max and min ranges across 11 markets

#### **PRODUCTS BOUGHT**

"What type of things did you (or will you) buy here at the market TODAY?"

Average response totals across 11 markets